

Atlas Copco Specialty Rental Division

Triple Certification

A lot more than framed certificates on a wall



Atlas Copco Specialty Rental is the first company in its sector to be awarded triple certification by Lloyd's Register Quality Assurance. Covering quality, environmental protection plus health and safety management, the certification was actively sought by Atlas Copco as a vital part of its drive to offer in-depth quality in all aspects of its business.

Atlas Copco Specialty Rental is the provider of 100% oil-free and high-pressure compressed air to the industry. When there is a demand for extra power or air, or the need to keep a process going when in-house facilities are down for maintenance or repair, Atlas Copco Specialty Rental can step in with a rental package that will allow a process to continue or expand with minimized disruption to productivity. Other specialist applications, to include dehydration, pressure testing, offshore oil & gas pipeline cleaning, etc. are also part of the company's ever expanding portfolio. Its expertise is widely recognized as being the 'best in the business'.



Atlas Copco has concentrated its inception in Specialty Rental upon the needs of the most demanding industrial customers and applications. This calls for specific expertise and experience of the customer's demands. In addition, the rental package will be specifically aligned to fulfil our customer's need. The rental operation is far more involved than a simple equipment hire. The extremely demanding environments and remote locations require a high technical and managerial support, a support we can guarantee to our customers thanks to our experience and to our dedicated team.

Atlas Copco Specialty Rental is operating on a global scale through independent rental companies and Atlas Copco customer centres. Through internal and external co-operation, we can cover specific regions, and also co-operate to ensure a considerably enhanced service to areas outside the territories of our dedicated Atlas Copco Specialty Rental concern. In these cases, the rental demand can be met by using resources from our rental network, with specialist installation and commissioning expertise being co-ordinated, if necessary, from Specialty Rental's headquarters in Antwerp, Belgium.

"Our Specialty Rental division was formed specifically to fulfil customer demands in compressed air applications with – class zero ISO 8573-1 certified – oil-free air and high-pressure compressors for temporary rental use," says Horst Wasel, President Atlas Copco Specialty Rental Division. "From cleaning and dewatering gas and oil pipelines through to keeping production lines running, clean and reliable compressed air at high volumes is absolutely vital. We match the advantage of using our companies around the globe to a team approach that enables us all to share what amounts to a huge amount of specialist knowledge. Via our divisional headquarters in Antwerp, Belgium, we match knowledge and expertise to what we genuinely believe to be the best equipment available."

Atlas Copco



“Our Specialty Rental division was formed specifically to supply 100 % oil-free compressed air and to meet a growing industrial demand for temporary power.”

says **Horst Wasel, President Atlas Copco Specialty Rental Division.** “From cleaning and dewatering gas and oil pipelines through to keeping production plants running, clean and reliable compressed air at high volumes is absolutely vital. We match the advantage of using independent rental companies around the globe to a team approach that enables us all to share what amounts to a huge amount of specialist knowledge. Via our divisional headquarters in Antwerp, Belgium, we match knowledge and expertise to what we genuinely believe to be the best equipment available.”

Why is Lloyd’s Register Quality Assurance Triple Certification for quality (ISO 9001), environment (ISO 14001) and health & safety (OHSAS 18001) so important for the Atlas Copco Specialty Rental division?

“It’s of great importance for any company to be positively perceived and to have the same processes and quality standards worldwide,” says Ronnie Leten, president for Atlas Copco’s Compressor Technique Business area. “This will be a support to the many new employees at Specialty Rental. Everybody involved has done a tremendous job in helping the division attain the required quality levels in a very short time.”

The triple certificate has a fundamental place in supporting the Specialty Rental division’s mission to become and remain the market

leader worldwide in oil-free, high-pressure and compressed air applications rental. Showing the division’s commitment to the quality of its services, the care for the environmental impact of its operations and the health of its employees and customers, it will serve as a door opener to new customer segments and applications.

With this triple certification Atlas Copco Specialty Rental has settled a very high quality standard in the rental business.

Quality is vital in Atlas Copco Specialty Rental. As a specialized rental business

within Atlas Copco Compressor Technique, Specialty Rental has a remit that goes beyond its rental equipment. Through independent rental companies or Atlas Copco customer centres, it offers a total rental package that matches the quality of the Atlas Copco equipment, the backbone of its operations.

First in  **oil-free
air technology**

Atlas Copco 100% oil-free air compressors were the first of their type to receive the ISO 8573-1 oil-free Class 0-certification. Atlas Copco production facilities meet all applicable ISO standards for quality, safety and environmental excellence. In fact certified quality is so ingrained within Atlas Copco that it is considered just another vital component within the total Atlas Copco equipment package.



Atlas Copco



Total quality is the key, applying this to all aspects of the hire package. From working with the customer to establish their requirements and the logistics associated with ensuring all equipment arrives at the right time, through to decommissioning and invoicing, Specialty Rental prides itself on getting it right, on time, based on reliable products and well-trained people.

Health and safety is absolutely critical as well. We want to contribute to a healthier working environment by reducing accidents through stringent safety measures for our employees and our customers.

Our **environmental commitment** is part of our normal business practices. With a better use of our resources, having class-zero certified machines in our fleet, we keep the energy costs low for the customer. Moreover we reduce our footprint on the environment to a minimum.

Quality, health & safety and the environment are top priorities for our company and while we can't influence and change what our competitors do, we can at least set the standards which will be judged by the customer... "Our customers' demands on quality, envi-

ronmental and safety processes are high," says Horst Wasel, President Specialty Rental Division. "They do not accept business partners without a focus view in these areas. As for occupational health and safety management, especially in the United States, if you can't show the right credentials in safety you just don't get the business."

Global reach – local care

A key to the growth and success of Specialty Rental is its global rental network served by local companies. Linked to Atlas Copco customer centres across all the continents, the Specialty Rental Division can deliver reliable and cost-efficient air and power to international customers to any location, year round and 24/7.

Offering the largest worldwide equipment fleet of any related rental concern, Atlas Copco Specialty Rental has access to the equivalent of over 2.500.000 m³/h of class-zero oil-free compressed air. This massive equipment capacity is matched to efficient service departments. This ensures all members of the Specialty Rental team can provide professional support, regardless of the equipment's location.

Who is Atlas Copco?

Atlas Copco has a history that stretches back over 130 years. It is a world leader in productivity solutions for industry. Products range from compressed air and gas equipment through to generators, construction and mining equipment, industrial tools and assembly systems. Services include Specialty Rental equipment. The Atlas Copco Group's global headquarters are in Stockholm, Sweden; the company operating in over 150 markets.

Facts and Figures

- *The Group's global reach spans more than 160 markets.*
- *A world leader.*
- *Strong global network.*
- *The products and services range from compressed air and gas equipment, generators, construction and mining equipment, industrial tools and assembly systems, to related aftermarket and rental.*
- *In 2007, the Group had 33.000 employees at year-end.*
- *In 2007, the Group had revenues of BSEK 63 (BEUR 6.7).*
- *Founded in 1873, Atlas Copco has more than 130 years of experience of innovating for superior productivity.*
- *Listed on the Nordic Stock Exchange.*

Learn more at www.atlascopco.com

